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India, UAE · Remote / Hybrid

Summary

Founder and commercial operator with 5+ years in DeFi and crypto infrastructure, spanning strategy, business development, and partnerships. Raised \$1.3M pre-seed, hired an 8-person team, and closed 20+ partnerships with Tier-1 protocols including Morpho, Gauntlet, and EigenLayer. Ex-engineer at Obol Labs and Atlassian, equally comfortable negotiating commercial terms and separating real technical claims from noise.

Experience

Catalysis Labs Pte Ltd

Oct 2024 – Aug 2026

Founder & CEO — DeFi's first vault-native risk coverage protocol

Remote / Singapore

- Raised **\$1.3M pre-seed** across **100+ investor meetings** from Hashed Emergent, FunFair Ventures, and angels including Julien Bouteloup (Stake Capital); converted MEV Capital and Stake Capital from investors into commercial partners.
- Ran **40+ partner conversations** and closed **20+ partnerships**, including Morpho, Gauntlet, kpk, EigenLayer, Credora, RedStone, and EigenYields — with Superform, Kiln, Upshift, and Nest (Plume) advanced in pipeline.
- Built and maintained the partner ecosystem map; authored competitive analyses of the **DeFi lending landscape** plus the partnership proposals, one-pagers, and data rooms used to close institutional counterparties.
- Converted a year-long Gauntlet relationship into **design-partner status**; shipped mainnet in April 2026 with coverage live on 3 Morpho vaults (Gauntlet, kpk, Steakhouse) and **\$1.5M covered TVL** backed by restaked capital.
- Led delegator business development with EigenLayer restakers: engaged 4 institutional delegators and secured **\$1.5M of committed restaked capital** from EigenYields, with EtherFi and P2P in pipeline.
- Owned fundraising, partnerships, tokenomics, commercial and legal terms (T&Cs, partnership agreements, SAFEs), pricing models, and hiring — recruited and managed all **8 hires**; authored all public documentation and grew @0xcatalysis to 5K followers.
- Drove institutional due diligence and underwriting: partnered with Credora to ship a real-time engine pricing coverage premiums as a haircut on vault APY.

Independent Consultant

Apr 2024 – Sep 2024

Ethereum Infrastructure

Remote / Dubai

- Advised Ethereum rollout and infrastructure teams on product direction and go-to-market, while researching the market thesis that became Catalysis.

Obol Labs Inc.

Jan 2022 – Mar 2024

Product Engineer

Remote

- Owned technical onboarding and ongoing relationships for **10+ institutional node operators** including **Bitcoin Suisse** and **Blockdaemon**, acting as primary interface between customers and engineering.
- Shipped partner integrations for Distributed Validator Technology (DVT) and authored public docs and blog.obol.org posts; built the Ethereum staking and restaking expertise applied directly at Catalysis.

Nethermind

Oct 2021 – Dec 2021

Blockchain Engineering Intern

Remote

- Researched Verkle tree design and implementation for the Nethermind Ethereum execution client.

Earlier: Software Engineer, **Atlassian** (2021) — backend services for Jira's BRIE framework · SDE Intern, **Amazon** (2020) · Backend Intern, **Smylo** (2020–21).

Speaking, Writing & Projects

Publication: *Catalysis Economics* — peer-reviewed paper accepted at **MARBLE 2025** (arxiv.org/abs/2505.03843)

Speaking: Restaking Day @ Token2049 Dubai (2025)

Open Source: **Nakamoto Coefficient Calculator** — decentralisation metrics across major L1s; nakaflo.io ([GitHub](https://github.com))

Skills

Business & Commercial: Partnership development · Market & competitive research · Ecosystem mapping · Fundraising & investor relations · Contract negotiation · Financial modeling · Pipeline management · Go-to-market strategy

Analysis & Tools: Excel / Google Sheets · SQL · Dune · DeFiLlama · Notion · Figma · PowerPoint · Claude Cowork

Technical: Golang · Solidity · EVM & smart contract architecture · Staking & vault mechanics · Agentic AI

Education

National Institute of Technology, Tiruchirappalli — B.Tech, Computer Science & Engineering Jul 2017 – May 2021